



2014
ANNUAL REPORT



Our Vision

To be the premier Hospice Agency serving the Central Valley, distinguished by excellence in service and committed to expanding access to those in need.

Our Mission

The mission of
Hospice of San Joaquin,
a not-for-profit organization,
is to provide comprehensive and
compassionate medical care,
counseling and support to terminally
ill patients and their families,
regardless of ability to pay, and to
educate and collaborate with health
care providers and the public in
promoting care end-of-life care.

Dear Friends of Hospice of San Joaquin,

Hospice of San Joaquin has been dedicated to its mission for over 34 years and is dedicated to insuring this mission for the next generation. Health care is changing rapidly and so is society. Hospice of San Joaquin will be focusing on a vision for the future and change as society necessitates. What will never change at Hospice of San Joaquin is our passion and dedication to the Mission.

While many events and services were provided over the last year I would like to focus on the biggest event for 2014. This year we celebrated a big milestone; the 10 year anniversary of Hospice of San Joaquin's Hospice House.

10 Years ago a new Mission was added at Hospice of San Joaquin. The Mission was to provide "A Home Away From Home" for our patients and their caregivers. This home is the Hospice House, a 6-bed residential care facility that allows patients to live their final days of life when other care options are not physically or financially available. It is the first and only residential Home for hospice patients in San Joaquin County.

Our first patient was welcomed into the house on October 6, 2004. To date the hospice house staff has provided compassionate care to over approximately 1600 patients. To make this dream a reality a new volunteer group was created to help with the Mission of financially supporting the Hospice House. The Hospice of San Joaquin Butterfly Auxiliary was chartered on October 10th 2002 and had 26 founding members. The first Butterfly Auxiliary fundraiser was on May 2nd 2002 and to date the Butterflies have raised \$1,390,044 since inception for the Hospice House.

As we look to the future of Hospice of San Joaquin and the Hospice House we will need to continue to meet all the regulatory changes coming our way while ensuring that we are always mindful of our mission. This dream would never have come to fruition if it had not been for the hard work and dedication of the Hospice of San Joaquin staff, volunteers and generous donors.

Thank you, not only from myself, but from those we serve.

Warmly,

Rebecca Burnett, MPA, BSN, RN, CHPN, CHA

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Chief Executive Officer



Revenue

Reimbursement for Hospice Care and Other Program Revenue \$8,708,136

Contributions

Donations	\$1,122,944
Planned Gifts	\$74,329
Grants	\$32,436
Events	\$570,838
	\$1,800,548

Other

Investment Earnings	\$879,104
Other Revenue	\$6,838

\$885,942

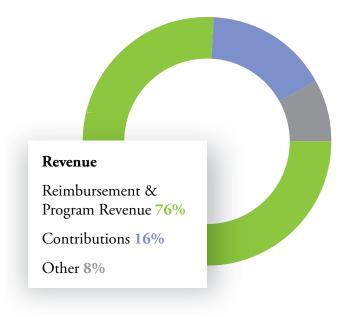
Total Revenue \$11,394,625

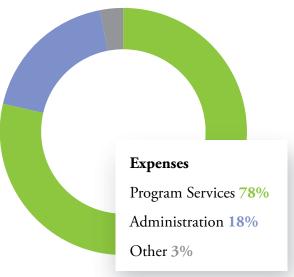
Expenses

Program Services	\$8,494,320
Adminstration	\$1,962,981
Fundraising	\$366,002

Total Expenses	\$10,823,303
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Change in Net Assets	\$571,322
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HOSPICE OF SAN JOAQUIN SERVICES



Top: Our pet therapy team providing support to our patients and their families.

Volunteer Department

The hospice movement originated as a vision and commitment of thousands of volunteers, who today remain an indispensable part of these programs. In 2014, more than 250 of our volunteers logged over 13,000 hours of service.

We have had several new programs added to our Family Team Members where the volunteers give direct patient support. This group of volunteers (including our Pet Therapy Teams) provide support, companionship and often a much needed break for the caregiver. Our new Veteran-to-Veteran Volunteer Program, matches up volunteer veterans with veteran patients, establishing trust by sharing common life experiences. Our Every Life Matters Program provides a volunteer to sit with patients at very end of life when they have no family. This ensures no one dies alone.

Hospice of San Joaquin Volunteers help out in so many other ways. Our Administrative volunteer team helps in most all of our departments, supplying thousands of clerical and essential administrative task hours. Bereavement volunteers provide yearlong support to the families, facilitate support groups, or help with the Children's Bereavement Program. Our Hospice House staff depends on our volunteers to provide daily assistance and support to our patients and families. Lastly, our Butterfly Auxiliary is dedicated to the support of the Hospice House through fundraising and advocacy.

Education Department

At Hospice of San Joaquin, education of our staff, as well as the community, remains a critical piece of the puzzle. Hospice of San Joaquin's Education Director was invited to speak at four local colleges. In addition, three nursing program participants completed their clinical hours on our campus in 2014.

Annually, the Education Department welcomes residents and interns from both the Internal and Family Medicine Programs through San Joaquin General Hospital.

The Education Department offered 4 CEU classes for Registered Nurses during the 2014 calendar year throughout San Joaquin County. Topics included dementia, lung, and cardiac diseases.

Hospice of San Joaquin offered free to the community a 6-part Caregiver Series in 2014 with topics including hands-on care, managing stress of being a caregiver, spiritual support, general overview of the caregiver role, and discovering financial tools to help during the family's greatest time of need.

Transitions Program

Coping with a life-limiting or advancing chronic illness can be challenging. The main goal of Hospice of San Joaquin's Transitions Program is to help individuals and families cope with the problems that accompany life-limiting or advancing chronic illness. It is designed to improve the participants' and families' quality of life through palliative education, emotional support, encouragement and community resource information as needed. Transitions is not a part of hospice care and participants may continue to pursue curative treatment. Services are sponsored by Hospice of San Joaquin and provided at no cost to participants and/or families. In 2014, Hospice of San Joaquin's Transitions Program received 254 referrals and had an average daily census of 116.

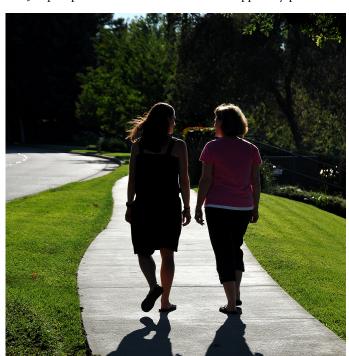


Top: Transitions nurse providing help to a patient.

Bereavement Services

Hospice of San Joaquin offers bereavement support to the families of our patients and to the community at large. Families are offered support by bereavement staff and volunteers for the year following the death of their loved one. Bereavement support groups, individual counseling, and workshops are offered throughout the year for adults, teens, and children. Care is offered in Stockton, Lodi, and Manteca.

In 2014, the Bereavement Department served 540 adults, teens, and children. 25% of those served were family members of Hospice of San Joaquin patients. 1,007 adults received support by phone and 14 received in-office counseling.



Top: Our Bereavement team speaking with a patient's family member.

8 adult groups were held in Stockton. 2 adult groups were held in Manteca. 3 adult groups were held in Lodi. 8 workshops were offered on subjects such as Understanding Your Grief, Loss of a Mother, Loss of a Child, and Coping with the Holidays.

A support group for those who have experienced a loss by suicide was offered on a monthly basis with an average attendance of 7.

3 children's groups and 3 teen groups were held in Stockton.

The bereavement department also reaches out to children and teens on school campuses. In 2014, 6 groups were held on school campuses in the Stockton and Lodi school districts.

The annual day camp for children, Camp Caterpillar, was held in September with 33 in attendance.

The annual Memorial Service, held in June, had 185 in attendance.

Bereavement staff reached out to 8 community and professional groups offering education on bereavement related issues.



Development

Hospice of San Joaquin's Development Department had another banner year. Our signature event, Tree of Lights, raised over \$240,000. This annual event, co-sponsored by Pacific Gas & Electric, gives our communities an opportunity to honor and remember our loved ones. Those memories stay with us all year long. In May of 2014, Hospice of San Joaquin opened the Lodi Center. The Lodi Campaign Committee has raised over \$1,000,000 in support of the greater Lodi area patients. In addition, we celebrated the 10th Anniversary of the Hospice of San Joaquin's Hospice House.

Our Hospice of San Joaquin's Butterfly Auxiliaries work tirelessly all year long to provide funding to our Hospice House. There are Butterfly Auxiliary Chapters in Stockton, Lodi, Tracy, and now in Manteca. All of the events put on by the Hospice of San Joaquin Butterfly Auxiliary Chapters provided over \$195,000 to the Hospice of San Joaquin's Hospice House. All of the members of the Auxiliary Chapters support one another and volunteer in many capacities for Hospice of San Joaquin.

Truckin' for Hospice was held in June of 2014, sponsored annually by the Trucking Association. The annual motorcycle ride travels through the beautiful foothills and includes great food and a poker run. The event raised \$18,000 for Hospice of San Joaquin. A big thank you to the Trucking Association for their dedication to Hospice of San Joaquin. Thank you to all of our donors, supporters and volunteers for making 2014 another banner year. We were again voted "Best of San Joaquin" and are honored to provide quality care to patients and their families in the greater San Joaquin area.

We are looking forward to be celebrating our 35th Anniversary of Hospice of San Joaquin in 2015. Please see our calendar of events for upcoming activities.





Right: Truckin' for Hospice, a motorcycle ride presented by the California Trucking Association. June 2014.







Middle left: Tracy Eggtravaganza, March 2014. Middle right: Sip 'n' Stroll, August 2014. Left: Hats Heels and Harvest presented by the Lodi Butterfly Auxiliary, September, 2014.



**Lodi Regional Care Center Campaign Donors recognized in 2014

Sharing the Journey

Frank C. Alegre, Sr. Antonini Enterprises, LLC

Sue Allyn

Chip & Kerrie Biddle Bob & Kris Blower**

In Memory of Helen Hauser

Big Valley Ford Lincoln

Lani Brooks

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Helen Crane

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Doctors Hospital of Manteca, Tenet Healthcare Fdn

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Michael & Karen Hall

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Eugene & Dianne Gini, Collins Electrical Co. Inc.* Barbara Gregory

Marie & Stephen Guasco

Doris Anne & Milburn Hill In Memory of Cindy Cox

Lodi Association of Realtors**

Dwavne & Alice McClendon Chris & Dennis Olin

Gayle & Dr. Marv Riley Don & Jean Schrader.

Ronald McDonald House Charities*

Stockton Rotary Endowment, Rotary Club of Stockton

Tracy Hospital Foundation*

Weibel Family Vineyards and Winery**

In Memory of Fred Weibel, Sr.

Key to the Next Generation

Hospice of San Joaquin Butterfly Auxiliary

In Memory of Warren Gregory

Charles & Carole D. (Kay) Plumb

Star

Bank of Stockton** Darrell J. Drummond** The Clark Family Foundation Chase Chevrolet HCE Foundation

Steve & Gloria Stange/Pharmacy Care Concepts*

Stardust :

Rosi Cerri Foundation, In Memory of Rosi Cerri Yolanda & Chuck Kelley

In Memory of Our Mothers

Barbara E. Richards

G. Thomas & Melissa A. Egan Family Fdn

Galaxy:

California Trucking Association, San Joaquin Unit

Truckin' for Hospice

The Ledbetter Family**

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Pacific Gas & Electric Corporation

Tom & Sandy Stokes and Family**

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Millard E. & Mary F. Spooner

Morris & Faye Stein Trust

Helena R. Sullivan Family Trust

Mabel Turner

Lodi Regional Care Center Campaign

American Steel Car Club

Ameriprise**

In Memory of Margaret Andrews & Janice Hall

Bank of Stockton

Stephen & Chris Benson

Bob & Kris Blower

In Memory of Helen Hauser Bob Boehler

In Memory of Don & Dolores Boehler

Ron Boehler

In Memory of Don & Dolores Boehler

Jim & Angela Brusa

In Memory of Dan Parises

Norma & Bruce Burlington

Clark Family Foundation Darrin Coe & Sabrina Schneweis-Coe

Cortopassi Family Foundation

Kathy J. Crawford

In Memory of Helen W. Hauser

The Crete Family Foundation

Noelle Delore

Delta Property Administration Trust II

Darrell J. Drummond

Ieni Elson

Mark & Candace Gabrielli

Dr. & Mrs. Jack L. Gilliland

In Memory of Cleo Gilliland

Greenlaw Grupe, Jr. & Phyllis Grupe

Marie & Stephen Guasco

Joe & Linda Hammons

Virginia Hawes Harold Herdrich

IBEW Local #1245

LangeTwins Partnership

The Ledbetter Family

Lodi Association of Realtors, Inc.

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Rudy & Ginger Maggio

Joe & Susan Maley

Svlvia Mavorga

Bill & Carol Meehleis

Miller Packing Company, Michael & Staige De Benedetti

Evelyn A. Sanguinetti

Robert Smutny Estate

Faith Swanson Trust

Jeanne Symons

Dorothy Towell

Wilcoxen Trust

Mary Helene Vieira

Marthy Zeff

Steven & Laura Nickel Dan Parises Family

In Memory of Dan Parises

Barbara A. Pombo

Richard & Sandy Preszler

Mary & Gayle Riley The Senior's Choice

Sharon Stokes

Tom & Sandy Stokes and Family

Trinchero Family Estates/Sutter Home Winery, Inc

Dave & Kandy Vaccarezza

In Memory of Lucy McMaster

Paul E. Vaz Trucking, Inc.

Larry & Andrea Violett

Weibel Family Vineyards & Winery

In Memory of Fred Weibel, Sr.

Family of Christine Wied

In Honor of John & Edyth Ledbetter

Sheila Wishek

Truckin' for Hospice

June 20, 2015

A scenic, relaxing motorcycle ride through Stanislaus and San Joaquin counties sponsored by the California Trucking Association.

All American BBQ

July 11, 2015

A delicious barbeque dinner and silent auction in a beautiful backyard setting. Presented by the Stockton Butterfly Auxiliary.

Sip 'n' Stroll

August 15, 2015

Wine and food tasting experience as you stroll through the beautiful Brookside Classics. Presented by the Stockton Butterfly Auxiliary.

35th Anniversary Celebration

September 12, 2015

On September 12th, Hospice of San Joaquin will be celebrating our 35th Anniversary with a celebration dinner at the beautiful Cortopassi Estate. Hospice of San Joaquin will be honoring Dr. Robert Browne for his dedication to Hospice of San Joaquin for the past 35 years. The evening will include a delicious dinner, auction and entertainment.

Hats Heels and Harvest

September 26, 2015

Delicious luncheon and fashion show presented by the Lodi Butterfly Auxiliary.

Please contact the Development Department for sponsorship and ticket information.

Board of Directors

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Immediate Past President **Gayle Riley, RN, MPH** Healthcare Administrator, Retired

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Mark Wallace Dir. of HR, Lodi Memorial Hospital



"The staff made us feel like we were part of the family."

"I don't think your staff could have done any better if it was their own family. They all explained what they were doing in language we could understand. My wife was never in very much pain, she passed holding my hand."

"The follow-up with family is much appreciated. I just finished a bereavement group in Lodi. This was good for my spirit, mind, soul. Wonderful outreach to grieving families. Thank you so much."

"I am extremely grateful to Hospice. Every person we were in contact with was genuine, kind, compassionate and understood the paid and harship we were going through."

"The nurse, aides and pastor were extraordinary!! I loved them all and would not have weathered this time without them. Thank you."



Professional Staff -

Robert T. Browne, MDMedical Director Emeritus

Rebecca Burnett MPA, BSN, RN, CHPN, CHA Chief Executive Officer

Cheryl Berglund, RN, CHM Hospice House Mgr.

Becky Freeman Volunteer Program Manager

Patty A. Rieber Human Resources Manager

Ulmer Photo (Tim Ulmer) Volunteer Photographer James Saffier, MD On-Site Medical Director

Melanie Payne, RN Chief Clinical Officer

Pam Byrne, Ph.D, RN Transitions Program Manager

Carrie Lane, M.Div, CT. CHM Bereavement & Spiritual Services Manager

Leo RonquilloInformation Systems Manager

Mobin Ghavami, MD Staff Physician

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Sandy Stoddard Director of Fund Development

